

Best Practices for Fly-Ins and Relationship Building on Capitol Hill

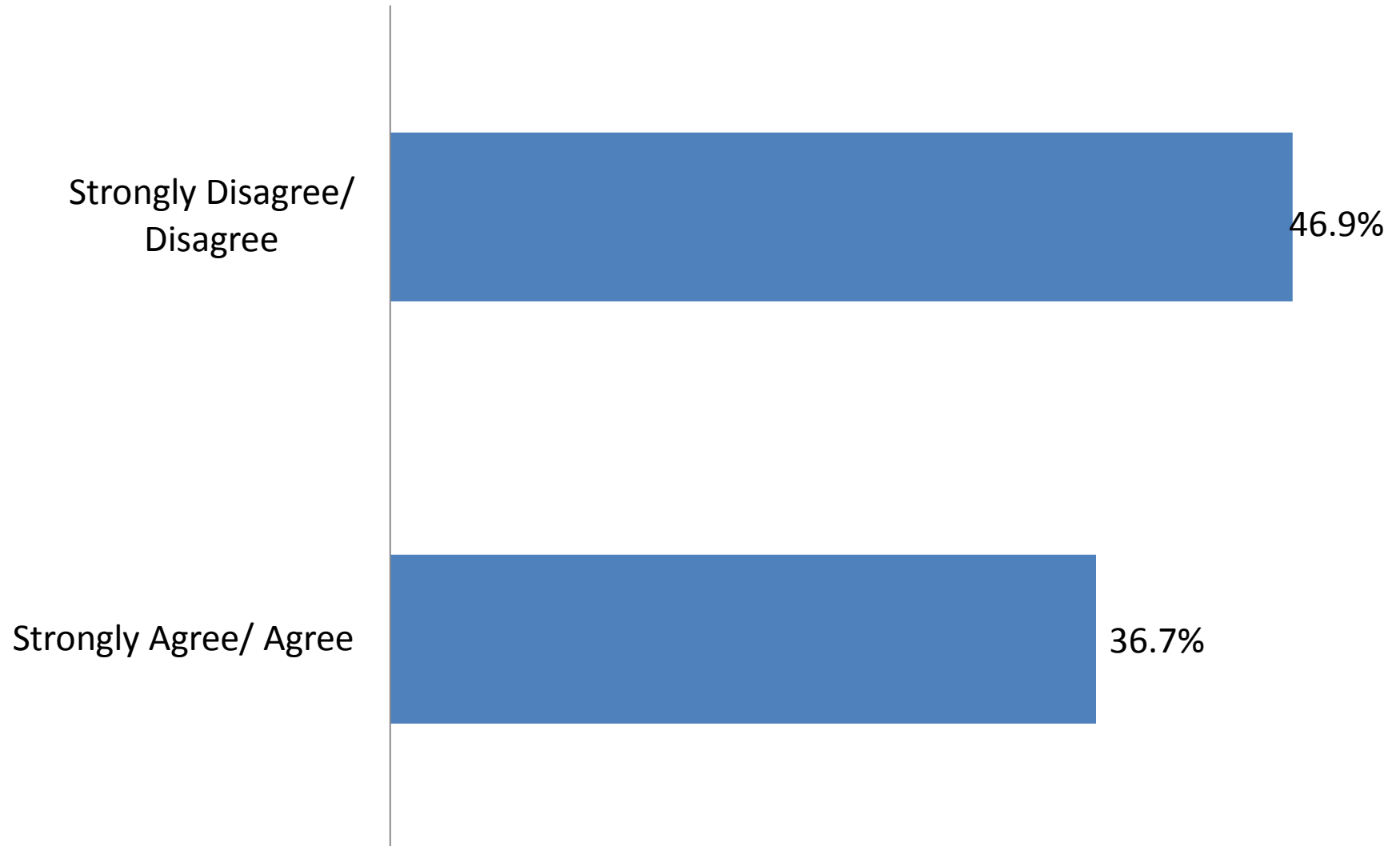
November 2012

Research conducted by
Congressional Management Foundation

THE
POWER
OF (A)
STRONGER BY ASSOCIATION

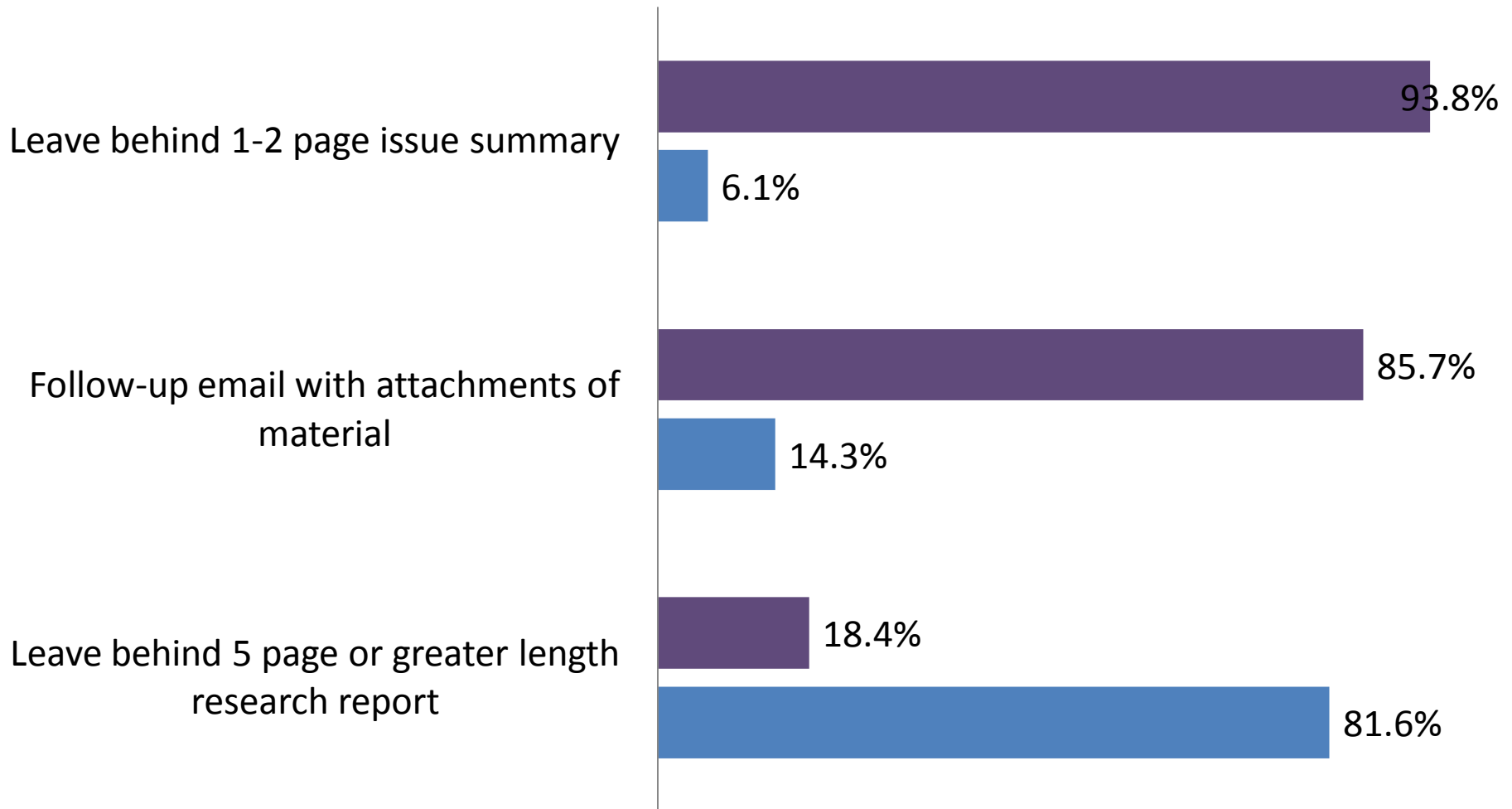
 **asae**
The Center for Association Leadership

Most of the written materials left behind by constituent groups as part of an organized fly-in or lobby day are helpful to our policy decision-making process.



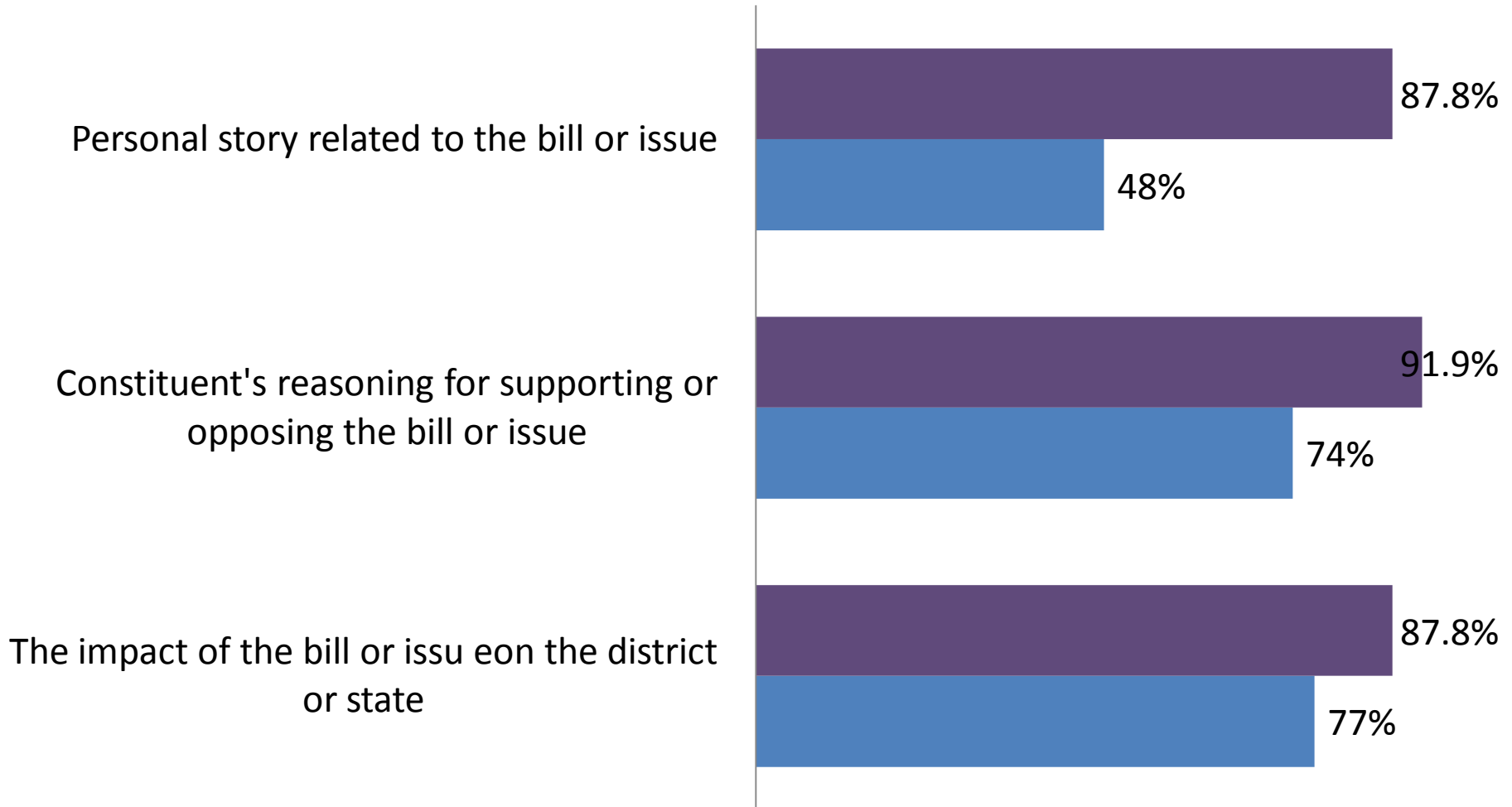
When meeting with a group of constituents as part of an organized fly-in or lobby day, please indicate the helpfulness of the following written material:

■ Very/ Somewhat Helpful ■ Not Very Helpful

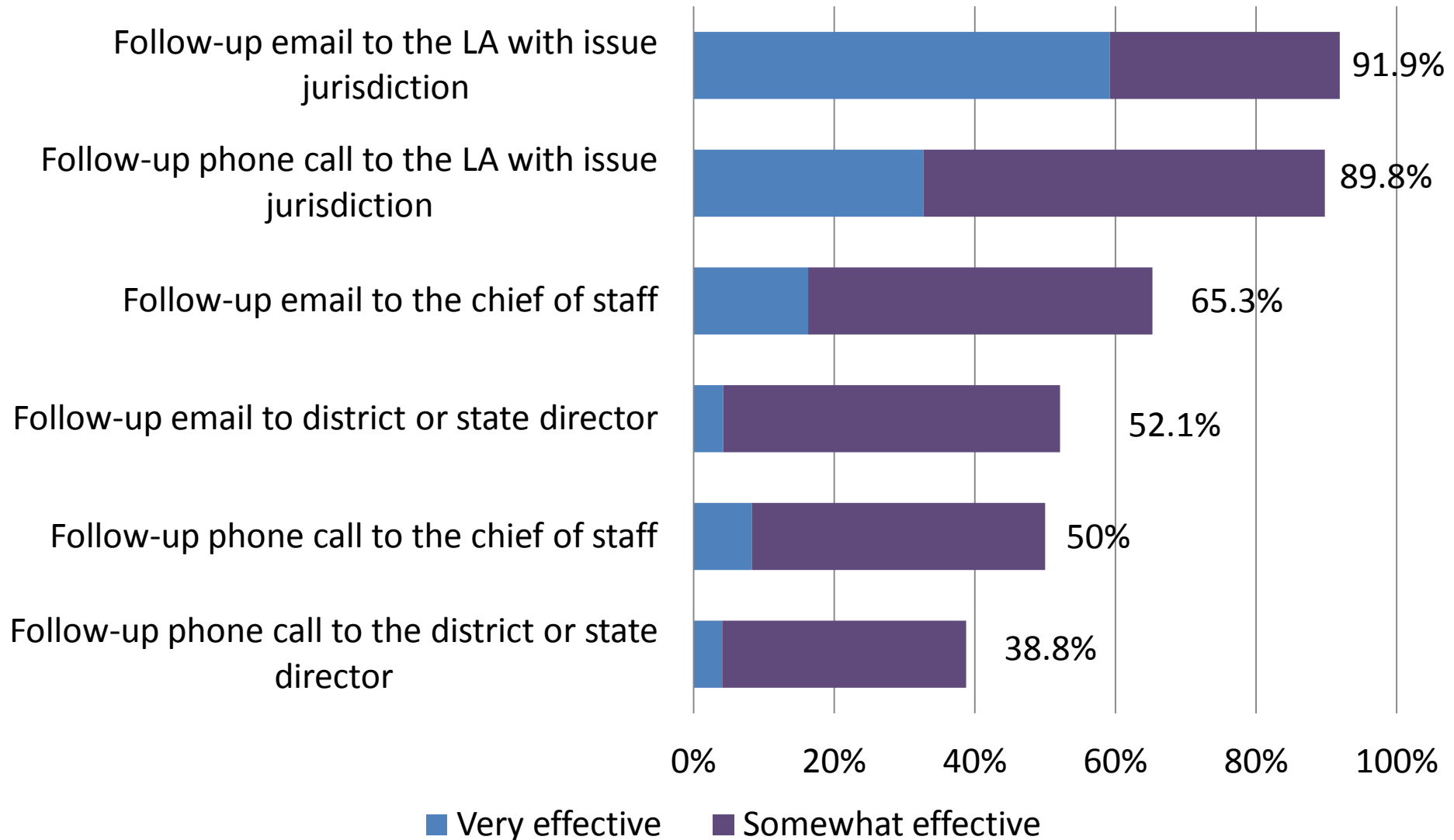


When meeting with a group of constituents as part of an organized fly-in or lobby day, please indicate how frequently and helpful participants reference the following:

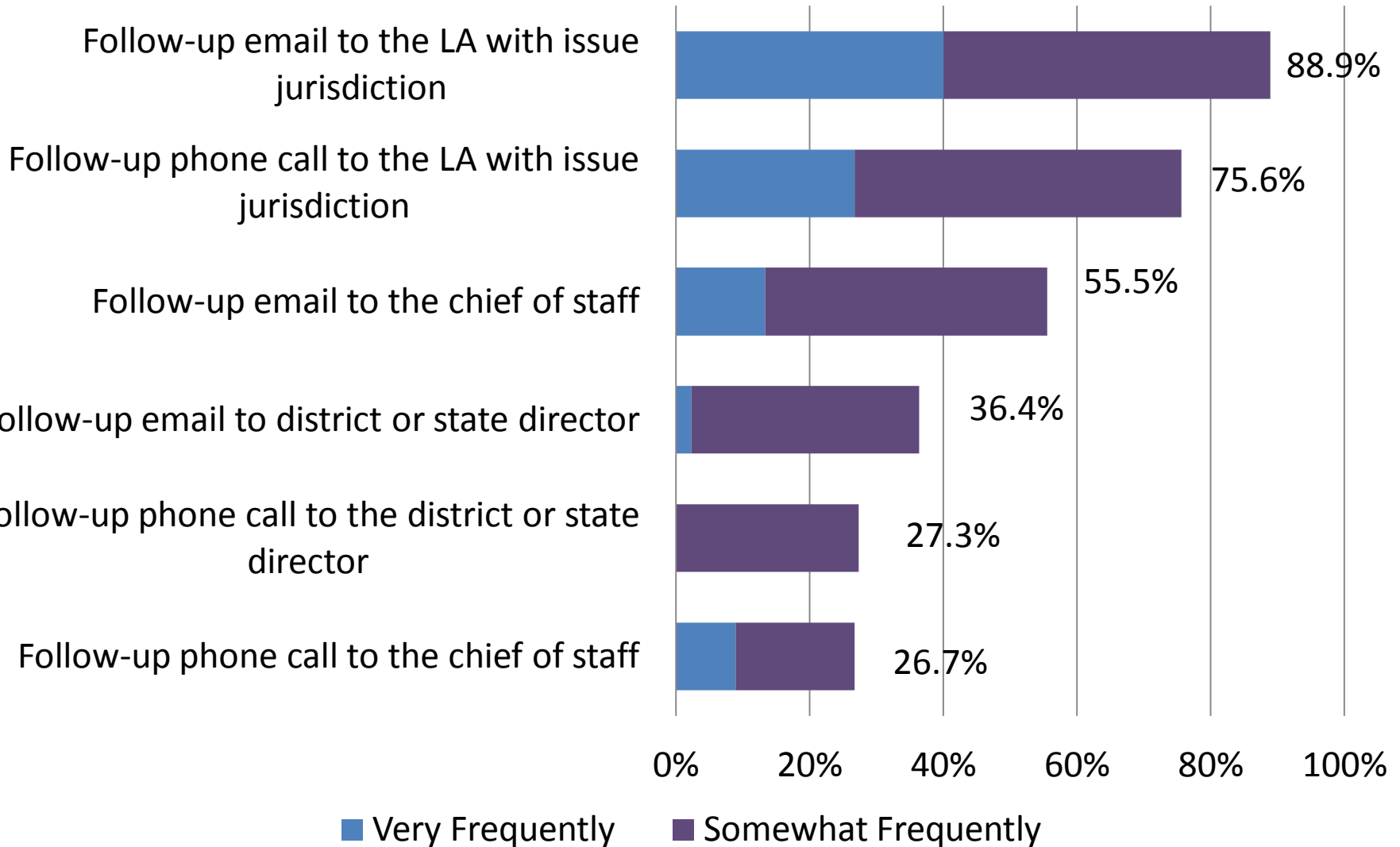
■ Frequency ■ Helpfulness



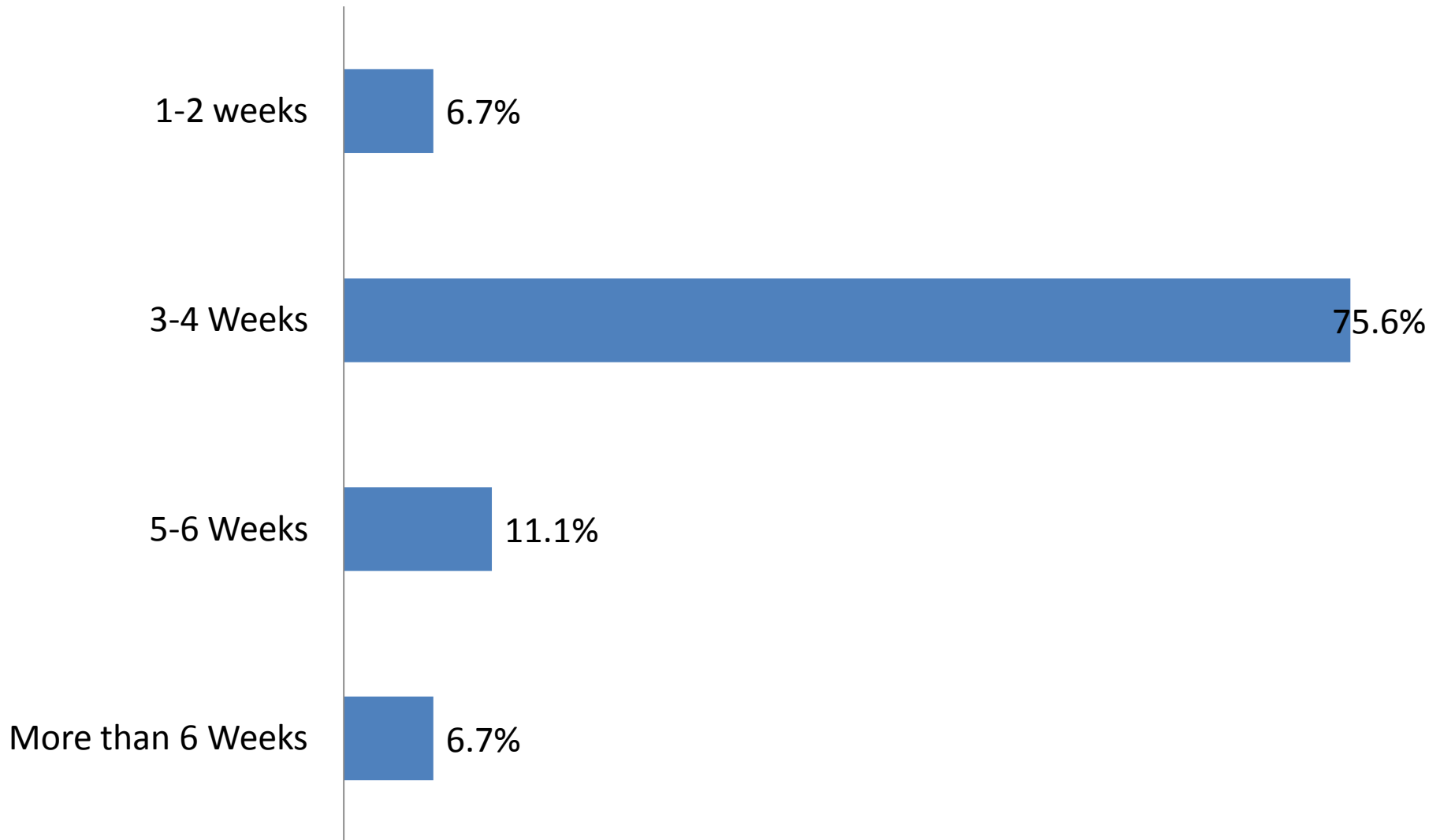
If, when meeting with a group of constituents as part of an organized fly-in or lobby day, the Member or staff are not able to provide a firm decision on the issue(s) or request(s), please indicate HOW EFFECTIVE these follow-up activities are, if conducted by constituents.



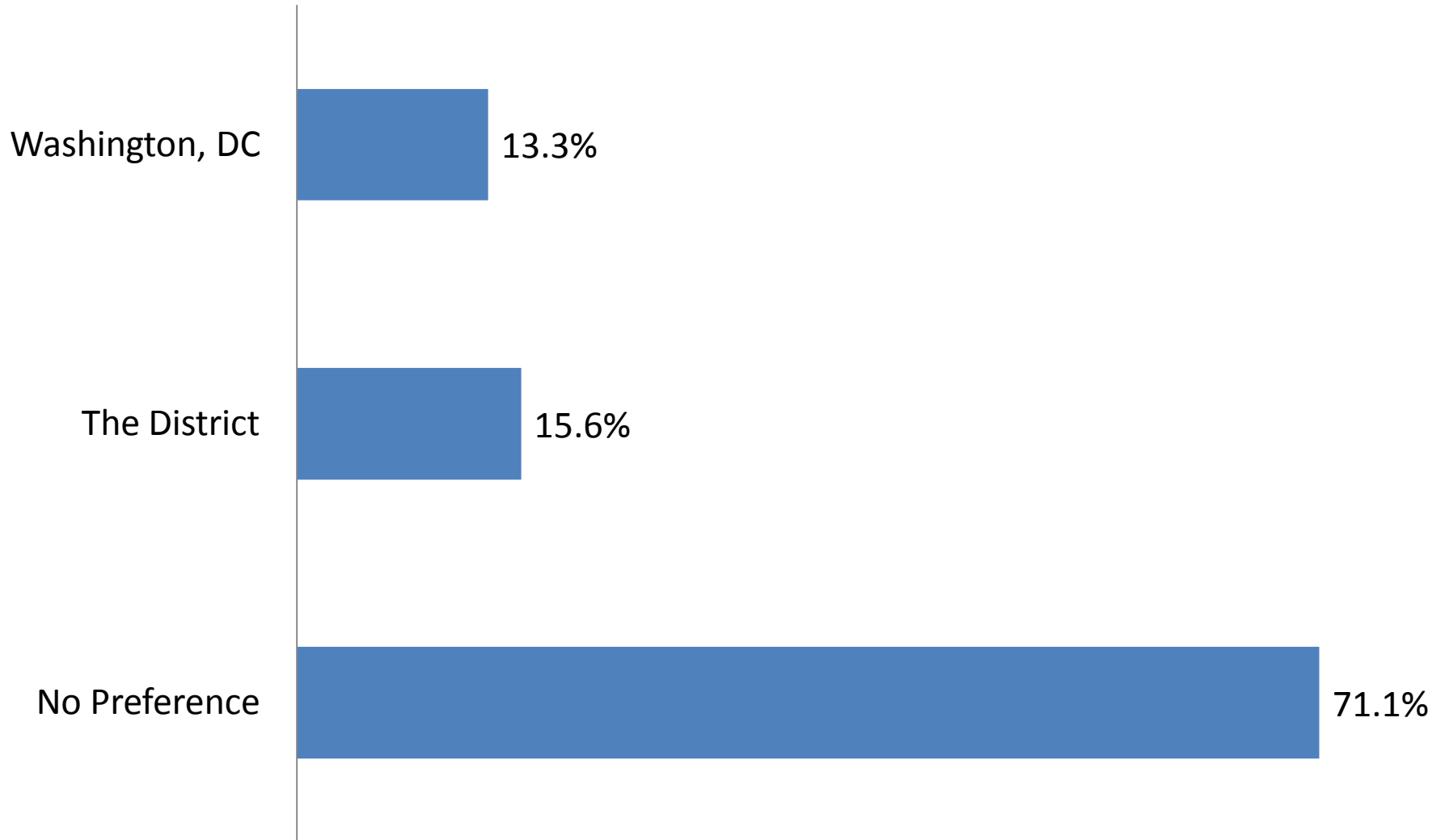
If, when meeting with a group of constituents as part of an organized fly-in or lobby day, the Member or staff are not able to provide a firm decision on the issue(s) or question(s), please indicate HOW FREQUENTLY these follow-up activities are conducted by constituents.



If a group, or constituent on behalf of a group, wishes to set up a meeting with a Member of Congress, what is the optimal time in advance of that meeting to make the request?



The Member of Congress prefers to have meetings with constituent groups in...?



Our office would prefer to receive a request for a meeting with the Member from the following individual:

